

Be part of our interconnection story.



DE-CIX (Deutscher Commercial Internet Exchange) is the world's leading Internet exchange operator. At its locations in Europe, North America, the Middle East, India, and Asia, DE-CIX connects thousands of network operators (carriers), Internet service providers (ISPs), content providers, and corporate networks from more than 100 countries and offers peering, cloud and interconnection services. With a data volume of almost 34 Exabytes per year (as of 2022) and well over 1,100 connected networks, DE-CIX in Frankfurt am Main is one of the largest Internet Exchanges in the world. For more information, please visit www.de-cix.net

We are looking for an enthusiastic Pre-Sales Consultant for our operations in Chicago.

Technical Pre-Sales Consultant Interconnection & Cloud Connectivity (w/m/d)

Our Offer:

- Your role consists of supporting the North American based Business Development Team (Direct Sales and Partners) on all questions regarding Internet & Cloud Exchange Services
- You are the Single Point of Contact for any technical questions and most importantly: You are really good at explaining complex technical issues in a comprehensible and target group-oriented way
- in return what awaits you:
 - Appreciative corporate culture and in a cooperation within an international team of trustful like-minded network specialists
 - Great working conditions
 - o Exciting and diverse challenges in an innovative and international environment
 - o Crisis-resistant permanent contract with the world's market leader in its sector
 - Flexible working conditions
 - Extremely friendly and supportive colleagues

What's important to us:

- At least 3 years of experience in Technical Pre-Sales, Support or Engineering ideally undertaken in the Telco/Internet/Cloud B2B environment. Your experience in the world of networking - and project management is more important to us than your academic qualifications.
- Experience with private Cloud Connectivity Microsoft ExpressRoute, AWS DirectConnect, etc.
- Willing to travel and very good verbal & written communication skills in English, Spanish is a plus.

If you are looking for new challenges in the network communication sector and know how to combine teamwork with a high degree of self-motivation and independence, we look forward to receiving your complete application, including salary expectations; to be sent to Nathalie Langley.

DE-CIX takes the protection of your personal data very seriously and strictly complies with the regulations of the data protection statutes. For further details, please refer to our privacy policy.